

North Dakota Red Angus Association

August 13, 2025

8:00 PM cst

Board of Directors Meeting

Zoom

MINUTES

- 1.0 Roll Call: Bryan Ressler, Ben Lodoen, Sam Twedt, ~~Chuck Steffan~~, Annette Steffan, Ryan Clementson, ~~Rick Rohrich~~, Max Robison, Blake Wold
Guest: Logan Hoffman
- 2.0 Called to order by President Bryan Ressler at 8:04 PM cst
- 3.0 Secretary Report (Annette Steffan)
 - 3.1.1 Minutes from July 22, 2025, NDRAA Board Meeting.
Corrections:
Motion: Ben Lodoen moved to approve the minutes of July 22, 2025, NDRAA Board Meeting.
Second: Blake Wold
Action: Minutes of July 22, 2025, NDRAA Board Meeting **APPROVED.**
- 4.0 Treasurer Report **NDRAA** (Annette Steffan)
 - 4.1.1 (See attached): Fiscal Year to Present

Total Expenses (FY 2024-2025)	\$ 143,080.46 (\$ 77,493.26 Red Select Kist Paid)
	\$ 65,585.20 Total Expenses NDRAA
Total Income (FY 2024-2025)	\$ 155,644.25 (\$ 75,968.26 Red Select Kist)
	\$ 79,675.99 Total Income NDRAA
Net Income (FY 2024-2025)	\$ 12,563.79
CD at Dakota Community Bank:	\$ 11,432.25 (\$373.57 2024-2025 interest)
Renewed 5-11-2025	
Checking Account Balance:	\$ 42,734.71 (NOV 1, 2024, TO PRESENT)
Total Checking/Savings:	\$ 54,166.96
Accounts Receivable:	\$ 0.00
Total Assets:	\$ 54,166.96 (20.9% from 2024 (\$44,800.73))
Total Liabilities & Equity	\$ 54,166.96 (20.9% from 2024)
 - 4.1.1a Budget: Chuck Steffan NO REPORT
 - 4.1.1b Taxes: Chuck Steffan NO REPORT
 - 4.1.2 ND Junior Red Angus Association (Annette Steffan):
 - 4.1.3 ND Junior Red Angus Association (Annette Steffan):

Income:	\$ 59,211.68 (FY November 1, 2024, to date)
Accounts Receivable:	\$ 0.00 (FY November 1, 2024, to date)
Expenses:	\$ 40,684.76 (November 1, 2024 to date)
Net Income:	\$ 18,544.90 (November 1, 2024 to date)

5.0 Standing Committee Reports

5.1.1 **By-Laws Committee.** (Bryan Ressler)

5.1.1a Members

1. Ben Lodoen (Vice President) Co-Chair
2. Annette Steffan (Secretary/Treasurer) Co-Chair
3. Robert Campbell (Past President)
4. Kenny Forster (Past President)
5. Marc Schrieffer (Member at Large)

5.1.1b Amendments to the By-Laws for 2025 presentation

Article VI. Election of Officers and Directors, Term of Office: Section 1: 1E The Secretary/Treasurer may serve unlimited consecutive terms but must be elected upon expiration of each three-year term. ***The term of the Secretary/Treasurer will expire at the end of the fiscal year.***

Reason: So that the old Secretary/Treasurer can cleanup books, close out the ND Red Select Sale and train the new Secretary/Treasurer.

~~Article III: Section 4: 4a~~ The Secretary/Treasurer ***Red Select Sale Management under the discretion of the NDRAA board of directors*** shall disperse buyer information to sellers in NDRAA female or bull sales so that sellers may transfer animals to new owners.

Reason: It is impossible to get the addresses from Kist. This should be part of the sales management responsibilities. This amendment will be proposed at the annual meeting.

Article XII: Section 4. 4E Standing Committees. ~~FCCP (Feeder Calf Certification Program) Sale~~ ***Angus Access*** Committee. The ***Angus Access*** ~~FCCP Sale~~ Committee is charged with developing a plan to develop and enhance new and established ***Red Angus Influence*** ~~FCCP~~ sales each year. The ***Angus Access*** ~~FCCP~~ Committee will be comprised of four members appointed by the President, including a board member (who will be the committee chair), the President and two members at large. This committee will make sure that sale barns are educated about the ***Angus Access*** ~~FCCP~~ program and that Red Angus cattle in a sale are represented fairly and accurately. The committee will refer to the ***Angus Access*** ~~FCCP~~ book set forth by the RAAA.

Reason for change: The FCCP (Feeder Calf Certification Program) changed its name to Angus Access.

5.1.2 **Nominating Committee.** (Sam Twedt)

5.1.2a Members:

1. Sam Twedt (Immediate Past President) Chair
2. Mark Barenthsen
3. Robert Campbell

5.1.2b Award Nominations: Need to start thinking about these. The due date needs to be October 1 so that the Awards can be ordered.

5.1.2c Nomination form is on website and announcement has been posted on Facebook page.

5.1.2d Annette is preparing 2 nominations. Board members are encouraged to nominate.

5.1.3 ND Junior Red Angus Association. (Annette Steffan)

5.1.3a Members:

1. Annette Steffan ((NDJRAA Advisor)
2. Ben Lodoen (NDRAA Board Member)
2. Jeremy or Jessica Bullinger (Member at Large)

5.1.3b 2025 is the 30th Anniversary of the ND Junior Red Angus Association. Juniors will celebrate this later.

5.1.3c There will be a NDJRAA Officer Leadership Retreat in November in Steele ND.

5.1.3d County Buckle Program: if you know any winners, please let Annette know by September 1. To date 21 buckle winners have notified Annette and have been verified by their county agents/ag teachers.

5.1.3e ND Red Angus Queen. Promotional Photo of Reese Janikowski and bio has been prepared for publication

5.1.3f The Junior Incentive program

Amy Wanous-\$500 credit at Red Select Sale (Grand Champion Female Ward County Fair)

Sawyer Brossart-\$500 credit at Red Select Sale (Grand Champion Female Pierce County Fair)

\$1000 needs to be put into the budget for the 2025 ND Red Select Sale.

5.1.4 Red Select Sale Committee. (Ryan Clemetson)

5.1.4a Members

1. Sam Twedt (Immediate Past President)
2. Ryan Clemetson (NDRAA Board Member) Chair
3. Kaden Rohrich (Member at Large)
4. Brandon Rusch (Member at Large)

5.1.4b Sale Management: Sale manager, Logan Hoffman reported that he has 3 nominations on his desk so far and interest. Logan also mentioned that the \$1500 screening fee that was charged in the past will not be charged to the Red Select Sale expenses this year

5.1.4c Advertising for 2025 Red Select Sale.

Western Ag Reporter-Tony Heins

Farm & Ranch Guide-Kirby Goetsch

Tri-State Livestock-Scott Dirk (Social Media ??)

Cattle Business Weekly-Donny Leddy (Social Media ??)

-Scott Ressler \$500 Ring Service

ARA Magazine

Motion: Ben Lodoen moved to approve \$10,000 for the advertising budget for the 2025 ND Red Select Sale.

Second: Sam Twedt

Action: Moved to approve \$10,000 for the advertising budget for the 2025 ND Red Select Sale **PASSED**.

5.1.4d Marketing Agents/Livestock Publication Companies NDRAA Directory Incentive.

Motion: Sam Twedt moved that any Directory ad income purchased by any Marketing Agents/Livestock Publication Companies that are used at/for the ND Red Select Sale will be dispersed back to the ND Red Select Sale advertising budget.

Second: Ryan Clemetson.

Action: Any Directory ad income purchased by any Marketing Agents/Livestock Publication Companies that are used at/for the ND Red Select Sale will be dispersed back to the ND Red Select Sale advertising budget **PASSED**.

5.1.4e Percentage NDJRAA will pay for catalog expenses.

Motion: Sam Twedt moved that the Juniors pay 4% of gross of Donation Semen Sale to help pay for catalog costs.

Second: Ryan Clemetson.

Action: The Juniors will pay 4% of gross of Donation Semen Sale to help pay catalog costs. **Approved**.

5.1.4f In 2024 the NDRAA charged the ND Red Select Sale 1% of the sale gross to pay for catalog printing, catalog design and postage. This will be discussed later but will remain as an agenda item.

5.1.5 Angus Access Committee ~~FCCP (Feeder Calf Certification Program) Sale Committee~~ (Max Robison, Blake Wold)

5.1.5a Members

1. Bryan Ressler (President)
2. Max Robison (Board Member) Co-Chair
3. Blake Wold (Board Member/Member at Large) Co-Chair
4. Larry Lundberg (Member at Large)

5.1.5b Promoting Red Angus Influence Sales in 2025.

Motion: Blake Wold moved to prepare promotional flyer/posters to be distributed to the sale barns.

Second: Sam Tweet

Action: Motion to prepare promotional flyer/posters to be distributed to the sale barns **PASSED**.

5.1.5c Need to change the name of this committee to the Angus Access Committee. This requires a change in the bylaws.

5.1.d Meetings with Elizabeth Caskey/RAAA Marketing Specialist.

Director Max Robinson reported that he and Elizabeth Caskey visited the sale barns in Bowman, ND and Lemmon SD. They also visited some commercial producers. NDRAA member Brad Strecher (Lone Tree Red Angus) just enrolled a pen of red steers with Sustainable Beef. Max commented that Elizabeth was very

knowledgeable and a good choice for the Marketing position. Overall, a very good day!

Director Blake Wold reported that he and Elizabeth Caskey visited the sale barn in Dickinson, ND. Stockmen's Livestock has scheduled a Red Influence sale for Tuesday, October 28, 2025 at Stockman's West. In addition, they also visited some commercial producers. Elizabeth also went on to Sidney MT and met with the sale barn owner there. Director Wold reinforced the comments of Director Robison on the excellent qualifications that Elizabeth has for the position of Marketing Specialist. Overall, a very good day!

Elizabeth also stated that she wished to meet with seedstock producers before the fall runs get too busy. She also commented that Directors Wold and Robison were great connections and did a great job touring her around to commercial producers and the local barns.

5.1.6 **Advertising & Promotion Committee.** (Annette Steffan)

5.1.6a Members

1. Annette Steffan (Secretary) Chair
2. Rick Rohrich (Board Member)
3. Tracey Koester (Member at Large)

5.1.6b North Dakota Stockman Association. Annette has requested that NDSA give us their 2026 package by October 1 so that it can be approved/disapproved in this fiscal year.

5.1.6c Website ndredangus.org

1. Membership forms must be filled out completely so that sale dates are listed correctly on the website.
2. Working on Prorated Logos and links. These will be featured on the Breeders page. Need logos from Prorated Advertisers.
3. Sale information is being updated on the Website.

5.1.6d Facebook page

1. Prorated Advertisers will have their sales posted on Facebook.
2. Facebook Reels
3. Nominations accepting posted.
4. There will be director spotlights on the NDRAA Facebook page. Shaye emailed the information form to the board members. Ben Lodoen did not receive the form; Blake Wold forwarded it to him.
5. Annette will ask Tracey for costs to maintain the NDRAA Facebook page for 2026.

5.1.6e Prorated Advertising

1. Annette needs logos from breeders that have websites and will link the breeder logo on the Breeders page to the appropriate website. Only Prorated Advertisers will have their sale featured on the Facebook page prior to their sale.

5.1.6f Video: The video is being completed in its final form. Completion deadline date is August 1, 2025

1. Final version will be shown at the banquet this year.
2. Release date to public on Web page?
3. The Junior Video will start in the fall and next year.

5.1.7 Fundraising Committee. (Ben Lodoen)

5.1.7a Members

1. Chuck Steffan (Secretary/Treasurer)
2. Ben Lodoen (Board Member) Chair
3. Lacey (Schmidt) Lodoen (Member at Large)

5.1.7b Donation Heifer Raffle Evaluation

1. 2025 Donation Heifer Raffle donor is Wasem Red Angus
-NOTE: Wasem's posted 3 animals on Facebook for people to pick one to be the donation heifer. THIS WAS A GOOD IDEA (for future reference).
-Wasem's have a photo and are making a reel for Facebook. The photo/registration are on the NDRAA Website.
2. 2026 Donation Heifer Raffle donor is Missouri River Red Angus

5.1.7c Directory/Sponsorships

1. There will be a directory auction in 2025. Annette will get prices for ads from Tracey. This will be voted on and discussed at the next board meeting. Annette will ask Tracey to update form.

5.1.8 National/Regional/State Events Committee. (Rick Rohrich)

5.1.8a Members

1. Rick Rohrich (Board Member) Chair
2. Annette Steffan/Shaye Koester/Sara Lee (NDJRAA Advisor)
3. Steve Koester (Member at Large)

5.1.8b Events

- *NDJRAA Field Day (2025): Saturday, May 30, 2026, Badland's Ministries, Medora ND or possibly central part of the State (4-H Camp?)
- *JRA Show "Red Carpet Red" June 8 – 12, 2026
- *ND State Fair (NDJRAA STATE SHOW): Tuesday, July 21, 2026
- *National Convention: September 10-12, 2025, Loveland CO
(Attending: Chuck & Annette Steffan, Sam & Emily Twedt, Chris & Jolyn Wasem, Marc & Jodi Schrieffer).
- *ND Stockman's Convention: September 17-19, 2025, Minot ND
- *NDRAA start of new fiscal year, November 1, 2025
- *ND Red Angus Association 61th Anniversary Meeting & Banquet: Friday, December 12, 2025. Bismarck Hotel and Convention Center, Bismarck, ND.
- *ND Red Select Sale; Saturday, December 13, 2025. Kist Livestock, Mandan, ND.

5.1.8c National RAAA Convention:

Annette has applied for the RAAA Affiliated Granted to allow 2 registrations from the NDRAA Board (RAAA pays for half the registrations) to attend the 2025 National Convention with the requirement that they attend the Affiliate training session. The NDRAA Board approved to pay the other half of the registration fees at the July 22, 2025, board meeting. Sam Twedt and Chuck will receive the registrations.

5.1.9 Membership Committee.

The Membership Committee is charged with new membership, maintaining a current membership list, and assisting the Secretary/Treasurer in collection of dues and/or membership information. The Membership Committee will consist of a board member (who will be committee chair), and two members at large.

1. Annette or Chuck Steffan (Co-Secretary/Treasurer)
2. Ben Lodoen (Board Member) Chair
3. Paul Lee (Member at Large)

5.1.9a New/Renewed:

5.1.9b Identification drawing on Facebook for free 2026 NDRAA Membership-deadline to comment is midnight August 31, 2025.

5.1.9c Need members to pay 2025-2026 dues and have membership form completed before the annual meeting. Will help annual meeting registration process.

6.0 Old Business

6.1.1 County Buckle: The buckle is with FedEx and requires signature. Annette is not home right now but will get it from FedEx when she returns home.

6.1.2 Photography Contest: Posted on Facebook. Entries due September 1.

7.0 New Business

7.1.1 2025 Annual Meeting/Banquet

7.1.1a Menu for Banquet

Last Year Adults: Prime Rib, Asparagus, Cheese Cake (PLATED)

Children: Chicken Nuggets

Annette will find out what the cost of roast beef/2 entrée'/dessert buffet style will cost. The board can vote via text once that is determined.

Motion:

Second:

Discussion:

Action:

7.1.1b Hotel Rooms: Bismarck Hotel & Convention Center, Bismarck ND. A block of rooms has been reserved for \$109/night until November 20, 2025.

7.1.1c Hotel Rooms paid by NDRAA

Elizabeth Caskey

RAAA CEO

Motion: Sam Twedt moved to pay the hotel rooms of Elizabeth Caskey and the RAAA CEO if they attend the event.

Second: Ben Lodoen.

Discussion:

Action: The NDRAA will pay the hotel rooms for Elizabeth Caskey and the RAAA CEO if they attend our event **PASSED**.

7.1.2 Martin-Trudeau Insurance:

7.1.2a Martin-Trudeau Insurance will be at the 2025 NDRAA Red Select Sale to offer insurance.

7.1.2b Martin-Trudeau Insurance breed association incentive. If a seed stock producer uses them for their production sale they will give a kickback to the NDRAA.

7.1.3 ND Stockman's Convention

7.1.4a Bryan Ressler gets the registration fee associated with setting up booth.

7.1.4b Who is attending? Norsehost Fest is at same time. Need to get rooms.

7.1.4 Secretary Stipend 2024-2025. Need to pay in the current fiscal year by October 31, 2025. This will be discussed at the next meeting.

8.0 Next Meeting Date: October 1, 2025

Time: 8:00 PM CST

Location: Zoom

9.0 Adjourn

Motion: Sam Twedt moved to adjourn the meeting.

Second: Max Robison

Action: Meeting adjourned at 10:15 PM cst.

Respectfully submitted

Annette Steffan

Annette Steffan

Co-Secretary/Treasurer

ND Red Angus Association