

North Dakota Red Angus Association

January 8, 2025

8:00 PM CST

Board of Directors Meeting

Via Zoom

MEETING

1.0 Roll Call: Sam Twedt, Bryan Ressler, ~~Scott Kueffler~~, Chuck Steffan, Annette Steffan, ~~Chris Wasem~~, Ryan Clementson, ~~Ben Lodeen~~, ~~Rick Rohrich~~

Guests: Incoming NDRAA Board Members: Max Robison, Blake Wold

2.0 Called to order by President Sam Twedt at 8:02 PM cst

3.0 Secretary Report (Annette Steffan)

3.1.1 Minutes from December 12, 2024, NDRAA Board Meeting in person meeting.

Corrections: Correction to the Motion: Scott Kueffler moved that Kist Livestock pay 1% gross of sale proceeds back to NDRAA. The NDRAA will pay for catalog, postage and advertising.

Motion: Bryan Ressler moved to approve the minutes of the December 12, 2024, NDRAA Board Meeting as corrected.

Second: Ryan Clemetson

Action: The minutes of the December 12, 2024, NDRAA Board Meeting as corrected **approved.**

4.0 Treasurer Report **NDRAA** (Annette Steffan)

4.1.1 (See attached):

Total Expenses (FY 2024-2025)	\$ 57,148.35 (\$ 77,493.26 Red Select Kist Paid)
	\$ 134,641.08 Total Expenses

Total Income (FY 2024-2025)	\$ 65,466.43 (\$ 75,968.26 Red Select Kist Paid)
	\$ 141,434.69 Total Income

Net Income (FY 2024-2025)	\$ 6,793.61
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CD at Dakota Community Bank:	\$ 11,058.68
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Checking Account Balance:	\$ 21,678.10
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Total Checking/Savings:	\$ 32,736.78
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Accounts Receivable:	\$ 15,660.00
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Total Assets:	\$48,396.78
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Total Liabilities & Equity	\$48,396.78
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NDRAA Red Select Sale Expenses:	\$ 13,774.85
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60 th Anniversary Expenses:	\$ 4,000.00
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Advertising/Promotion Expenses:	\$ 20,356.46
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Annual Meeting/Banquet	\$ 15,764.93
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Donation Heifer Income: \$21,500.00
Accounts Receivable: \$15,660.00
Nomination Fees: \$2,700.00
Directory Income: \$11,000.00
Prorated Advertising: \$11,200.00
Member Dues: \$5,000.00
1% Gross of Sale: \$6,287.50
NDJRAA 4% Gross of Semen Sale: \$1,929.00

Motion: Ryan Clemetson moved to approve the financial report for the January 8, 2025 NDRAA board meeting.

Second: Bryan Ressler

Discussion:

Action: Financial Report for the January 8, 2025, NDRAA board meeting **approved**.

4.1.1a Budget: Chuck Steffan is working on a budget.

4.1.2 ND Junior Red Angus Association (Annette Steffan):

4.1.3 ND Junior Red Angus Association (Annette Steffan):

Income:	\$ 55,250.00 (FY November 1, 2025 to date)
Accounts Receivable:	\$ 12,400.00 (FY November 1, 2025 to date)
Expenses:	\$ 11,123.29 (November 1, 2025 to date)
Net Income:	\$ 44,144.69 (November 1, 2025 to date)
Checking Account Balance:	\$ 43,624.59 (January 5, 2025)
Total Assets:	\$56,024.59

2024 Donation Semen Sale: \$48,625.00

2024 Silent Auction: \$2,180.00

2024 Heads or Tails Game: \$640.00

Motion: Ryan Clemetson moved to approve the NDJRAA financial report.

Second: Bryan Ressler

Discussion:

Action: The NDJRAA financial report for January 8, 2025, NDRAA Board Meeting **approved**.

4.1.4 Taxes (Chuck Steffan): Chuck talked with the accountant and is expecting a bill.

5.0 Standing Committee Reports

5.1.1 **By-Laws Committee.** (Bryan Ressler) NO REPORT

5.1.1a Members

1. Bryan Ressler (Vice President) Chair
2. Annette Steffan (Secretary/Treasurer)
3. Robert Campbell (Past President)
4. Kenny Forster (Past President)
5. Marc Schrieffer (Member at Large)

5.1.1b Amendment to the By-Laws for 2025 presentation

Article III: Section 4: 4a The Secretary/Treasurer **Red Select Sale Management under the discretion of the NDRAA board of directors** shall disperse buyer information to sellers in NDRAA female or bull sales so that sellers may transfer animals to new owners.

Reason: It is impossible to get the addresses from Kist. This should be part of the sales management responsibilities. This amendment will be proposed at the annual meeting.

5.1.2 **Nominating Committee.** () NO REPORT

5.1.2a Members:

1. Sam Twedt (Immediate Past President) Chair
- 2.
- 3.

5.1.3 **ND Junior Red Angus Association.** (Annette Steffan)

5.1.3a 2025 is the 30th Anniversary of the ND Junior Red Angus Association

5.1.4 **Red Select Sale Committee.** ()

5.1.4a Members

1. Sam Twedt (Immediate Past President)
2. Ryan Clemetson (NDRAA Board Member) Chair
3. Kaden Rohrich (Member at Large)

5.1.4b Sale Management:

5.1.4e Heifer Grant Program

1. Application: Amy Wanous purchased a heifer

5.1.4f. Red Select Sale

Red Select Sale Consigner	Nomination Paid	Dues Pd
Berwald Red Angus	No (\$150)	No (\$100)
Brylor Ranch	No (\$150)	No (\$100)
C-Bar Red Angus	No (\$150)	No (\$100)
Total outstanding	\$450	\$300

5.1.5 **FCCP (Feeder Calf Certification Program) Sale Committee.** NO REPORT

5.1.5a Members

1. (President) Chair
2. (Board Member)
3. (Member at Large)
4. (Member at Large)

5.1.5b Promoting Red Angus Influence Sales in 2025 (next meeting)

5.1.6 **Advertising & Promotion Committee.** (Annette Steffan)

5.1.6a Members

1. Annette Steffan (Secretary) Chair
2. (Board Member)
3. Tracey Koester (Member at Large)

- 5.1.6b North Dakota Stockman Association: Annette will present a list of ads for the year at the next board meeting for approval.
- 5.1.6c Website ndredangus.org: There were over 2000 hits on the website since the annual meeting.
- 5.1.6d Facebook page: There were over 1.8 K hits on Facebook
- 5.1.6e Prorated Advertising
 - 1. Annette needs logos from breeders that have websites and will link the breeder logo on the Breeders page to the appropriate website. Only Prorated Advertisers will have their sale featured on the Facebook page prior to their sale.
- 5.1.6f Farm and Ranch Guide: The article will be on the front page of the Farm and Ranch Guide the week of December 13, 2024.
- 5.1.6e Annette will be doing a podcast with Taylor Ohlde, RAAA marketing team, concerning the history of Red Angus in North Dakota.

5.1.7 Fundraising Committee. (Ben Lodoen)

5.1.7a Members

- 1. Chuck Steffan (Secretary/Treasurer)
- 2. Ben Lodoen (Board Member) Chair
- 3. (Member at Large)

5.1.7b Donation Heifer Raffle
2025 Wasem Red Angus
2026

5.1.7c Directory/Sponsorships

5.1.8 National/Regional/State Events Committee. (Chris Wasem)

5.1.8a Members

- 1. Annette Steffan (Board Member) Chair
- 2. Annette Steffan/Shaye Koester/Sara Lee (NDJRAA Advisor)
- 3. Steve Koester (Member at Large)

5.1.8b Events

- *NDJRAA Field Day (2025): Saturday, May 31, 2025, Badland's Ministries, Medora ND
- *JRA Show "Red Carpet Red" June 9 – 13, 2025
- *ND State Fair (NDJRAA STATE SHOW): Tuesday, July 22, 2025
- *National Convention: September 10-12, 2025, Loveland CO
- *ND Stockman's Convention: September 17-19, 2025, Bismarck ND
- *NDRAA start of new fiscal year, November 1, 2025
- *ND Red Angus Association 60th Anniversary Meeting & Banquet: Friday, December 12, 2025. Bismarck Hotel and Convention Center, Bismarck, ND.
- *ND Red Select Sale; Saturday, December 13, 2025. Kist Livestock, Mandan, ND.

5.1.9 Membership Committee.

The Membership Committee is charged with new membership, maintaining a current membership list, and assisting the Secretary/Treasurer in collection of dues and/or

membership information. The Membership Committee will consist of a board member (who will be committee chair), and two members at large.

1. Annette or Chuck Steffan (Co-Secretary/Treasurer)
2. (Board Member) Chair
3. (Member at Large)
4. (Member at Large)

5.1.9a Annette sent membership forms with meeting notice currently only 45 members renewed.

5.1.9b New/Renewed:

6.0 Old Business:

6.1 Annual Meeting Evaluation

- 6.1.1 Need a more efficient way to check in. It would help to have people RSVP so name tags can be made out. I also have a spinner that I can alphabetize tags so it's easier to find them.
SUGGESTION: Do a free membership drawing for members that get their paperwork done early.
- 6.1.2 Members liked President Report on Power Point

6.2 Annual Banquet Evaluation

- 6.2.1 Banquet RSVP's worked great with the Website. It also helped to send an invitation.
- 6.2.2 Need to have the NDJRAA Treasurer (If capable) to help with registration at door.
- 6.2.3 Need to have banquet registration start at 4:30 pm
- 6.2.4 Banquet Program review
 - 6.2.4a Members liked the banquet program
 - 6.2.4b It was appreciated that the Honorary Lifetime Members were present.
 - 6.2.4c Flow of the banquet program was good.
 - 6.2.4d People liked the awards. Hopefully, the ball is rolling and more people will nominate for awards.
 - 6.2.4e There were a few complaints about the prime riv.
- 6.2.5 ND Junior Red Angus
 - 6.2.5a Juniors were professional and helped keep the program going.
- 6.2.6 Video
Video was well received.
- 6.2.7 Silent Auction
Went well
- 6.2.8 Heads or Tails Game: Was a lot of fun and will do it again. It started the evening out with some fun.
- 6.2.9 Donation Heifer Raffle Auction
 - 6.2.9a Incentive tickets were good

6.3 ND Red Select Sale Evaluation

- 6.3.1 Sale Management
 - 6.3.1a Will Jeff Thomas manage 2025 sale-was decided that the new board will decide at the next meeting.
- 6.3.2 It was noted that Brian MacKenzie and Kyle Gilchrist did a great job. Brian especially was complimented for his work on the block.
Motion: Ryan Clemetson moved to give Brian MacKenzie \$500 as a thank you and bonus for his work and to wave his 2024 nomination fees.

Second: Bryan Ressler

Action: The motion to give Brian McKenzie \$500 and a Thank You and to wave his 2024 nomination fees **approved**.

6.4 Valley City Sponsorship: Annette has not received an invoice for NDRAA Sponsorship. Sam will check into this and let Annette know.

7.0 New Business

7.1.1 President Sam Twedt turned the virtual gavel over to the new President Bryan Ressler. Directors Max Robison and Blake Wold were welcomed to the NDRAA Board as full voting board members.

7.1.2 Former board members Scott Kueffer (Immediate Past President), Chris Wasem (Director) are retired.

7.1.3 New Officer/Director Code of Ethics will be sent to the new board members. Annette will also send a sheet for them for contact information etc.

7.1.4 New Committee Chair Assignments

7.1.4a New Committee Assignments will take place at the next meeting. President Bryan Ressler will start filling members at large positions.

7.1.4 2025 Annual Meeting and Awards Banquet

Annual Meeting: December 12, 2025, Bismarck Hotel and Convention Center, Bismarck ND

Registration: 11:30 AM cst

Meeting: 1:00 PM cst

Annual Banquet: December 12, 2025, Bismarck Hotel and Convention Center, Bismarck ND

Social: 5:00 PM cst

Banquet: 6:00 PM cst

Motion: Sam Twedt moved to set the dates for the 2025 Annual Meeting/Banquet for Friday, December 12, 2025 at the Bismarck Hotel and Convention Center, Bismarck ND.

Second: Chuck Steffan

Discussion:

Action: The 2025 Annual Meeting/Banquet for Friday, December 12, 2025 at the Bismarck Hotel and Convention Center, Bismarck ND **approved**.

7.1.5 ND Red Select Sale: December 13, 2025, Kist Livestock, Mandan, ND

Sale Start:

Motion: Chuck Steffan moved to set the date for the 2025 ND Red Select Sale for Saturday, December 13, 2025 at Kist Livestock, Mandan ND.

Second: Sam Twedt

Discussion:

Action: The 2025 ND Red Select Sale for Saturday, December 13, 2025 at Kist Livestock, Mandan ND **approved**.

8.0 Next Meeting Date: Wednesday, February 12, 2025

Time: 8:00 PM cst

Location: Zoom

9.0 Adjourn

Motion: Sam Twedt moved to adjourn.

Second: Ryan Clemetson

Action: Meeting adjourned at 9:30 pm cst.

Respectfully submitted,

Annette Steffan

Annette Steffan

Co-Secretary/Treasurer

ND Red Angus Association