

North Dakota Red Angus Association
Annual Business Meeting
Friday December 13, 2024
1:00 PM CST
Bismarck Hotel and Conference Center, Bismarck, ND
Missouri Ballroom
MINUTES

- 1.0 Call the meeting to order.
- 2.0 Roll call of members.
 - 2.1 President Sam Twedt asked that the members introduce themselves.
 - 2.2 33 members were recorded present.
- 3.0 Recognition of Guests.
 - 3.1 Stephanie Jung, Great Plains Regional Director
 - 3.2 Rachel Oliver, RAAA Commercial Marketing Specialist
 - 3.3 Tom Brink, CEO Red Angus Association of America
- 4.0 President's Report (Sam Twedt)
 - 4.1 President Sam Twedt reported on the activities of the ND Red Angus Association and its members (through Power Point Presentation).
 - 4.1.1 The major project that the NDRAA has been working on is the 60th Anniversary Video.
 - 4.1.2 The NDRAA will give awards at the annual banquet. These awards are new to the program and can be nominated by the membership. The awards are: Founders Award; Commercial Cattle Producer of the Year; Service Award; Young Cattleman of the Year Award and Honorary Lifetime Membership. The nomination form is available on the website.
 - 4.1.3 NDRAA Member Achievement/Recognition
 - Campbell Red Angus (2024 RAAA Pioneer Breeder of the Year)
 - Berwald Red Angus (2024 RAAA Breeder of the Year)
 - Chuck & Annette Steffan; Heart River Ranch (2024 ND Stockman's Association-Ranchers of the Year)
 - Derrick & Angie Dukart; Dukart Angus Ranch (2024 ND Stockman's Association-Environmental Stewardship Award)
 - Jason Leiseth, Leiseth Ranch (2024 ND Stockman's Association Honorary Lifetime Membership)
 - Sam Twedt; Twedt Red Angus (Cattle Business Weekly: 2024 Cattle Industry Leader Under 40)
 - Austin Berwald, Berwald Red Angus (Cattle Business Weekly: 2024 Cattle Industry Leader Under 40)
 - Chris & Jolyn Wasem, Wasem Red Angus (2024 Dunn County Conservation Achievement Award)
- 5.0 Secretary Report (Annette Steffan)
 - 5.1 The 2023 Annual Meeting Minutes were presented by Co-Secretary/Treasurer, Annette Steffan. The minutes were sent to the membership via mail, posted on the ND Red Angus Website (ndredangus.org) and were given to the membership at the Annual Meeting.

Motion: Max Robison moved to accept the 2023 Annual Meeting Minutes as presented.
Second: David Larsen
Action: 2023 Annual Meeting Minutes approved as presented.
- 6.0 Treasurer Report (Chuck Steffan/Annette Steffan)
 - 6.1 Chuck Steffan presented the **2024 ND Red Angus Association** Fiscal Year Financial Report.
 - 6.1.1 **NDRAA Year over Year Cash Position**

| | |
|------------------------------------|-------------|
| Beginning Year Balance (11-1-2023) | |
| CD | \$11,046.76 |
| Checking Account: | \$44,116.23 |
| Total Cash Position: | \$55,162.99 |
| Ending Year Balance (10-31-2024) | |
| CD | \$11,058.68 |
| Checking Account: | \$22,634.49 |

| | |
|------------------------------|--------------|
| Accts Rec/undeposited funds: | \$9,910.00 |
| Total Cash Position: | \$43,603.17 |
| Change in Cash Position: | -\$11,559.82 |

6.1.2 **NDRAA Income Statement (FY 2023/2024)**

| | |
|-----------------|--------------|
| Total Income: | \$62,924.55 |
| Total Expenses: | \$74,484.37 |
| Net Income YTD: | -\$11,559.82 |

6.1.3 **Balance Sheet for ND Red Angus Association (10-31-2024)**

| | |
|---------------------|-------------|
| CD | \$11,058.68 |
| Checking Account | \$22,634.49 |
| Total Cash Position | \$66,693.17 |
| Total Liabilities | \$0.00 |
| Net Equity | \$43,603.17 |

6.1.4 Chuck Steffan explained that there were unique expenses during the 2023-2024 Fiscal Year which included lawyer fees (Bylaws NDRAA and NDJRAA), 60th Anniversary (Video and anniversary celebration), Directory Year, Secretary Stipend paid twice in the same fiscal year, Website, and Facebook fees. Chuck also said that some sort of fundraiser may have to be implemented in the years that there is no Directory Auction to generate more income for the Association.

ND Red Select Sale: The NDRAA will charge 1% of the gross of the ND Red Select Sale to help pay for expenses. NDRAA pays for postage, catalog/ad design, bars and cookies.

Motion: Troy Presser moved to accept the 2024 NDRAA fiscal year financial report as presented.

Second: Shaye Wanner

Action: The 2024 NDRAA fiscal year financial report as presented approved.

6.2 Annette Steffan presented the **2024 ND Junior Red Angus Association** Fiscal Year Financial Report.

6.1.1 **NDJRAA Year over Year Cash Position**

Beginning Year Balance (11-1-2023)

| | |
|----------------------|-------------|
| Checking Account: | \$21,513.86 |
| Total Cash Position: | \$21,513.86 |

Ending Year Balance (10-31-2024)

| | |
|--------------------------|-------------|
| Checking Account: | \$11,879.90 |
| Total Cash Position: | \$11,879.90 |
| Change in Cash Position: | -\$9,633.96 |

6.1.2 **NDJRAA Income Statement (FY 2023/2024)**

| | |
|-----------------|-------------|
| Total Income: | \$36,639.99 |
| Total Expenses: | \$49,573.95 |
| Net Income YTD: | -\$9,933.96 |

6.1.3 **Balance Sheet for ND Junior Red Angus Association (10-31-2024)**

| | |
|---------------------|-------------|
| Checking Account | \$11,879.90 |
| Total Cash Position | \$11,879.90 |
| Total Liabilities | \$0.00 |
| Net Equity | \$11,879.90 |

6.1.4 Annette Steffan explained that Juniors converted their fiscal year to match the “Seniors” fiscal year so some of the previous fiscal year expenses rolled over. She also explained that the 2025 ND State Fair show prizes are paid for and the facility for the 2025 Field Day are paid. Annette also stated that the Juniors paid travel expenses for the 60th Anniversary and purchased a computer for the NDRAA Secretary as well as for the NDJRAA. The Juniors also paid for their semen pages in the ND Red Select Catalog. In 2024, the Juniors will pay the NDRAA 4% of the gross of the donation semen sale to help pay for catalog expenses. The consigners for the ND Red Select Sale are not being charged for the Junior semen sale expenses.

Motion: Mark Barenthsen moved to accept the 2024 NDJRAA fiscal year financial report as presented.

Second: Steve Koester

Action: The 2024 NDJRAA fiscal year financial report as presented approved.

7.0 ND Junior Red Angus Association Report (Kacee Wasem)

7.1 ND Junior Red Angus Association President, Kacee Wasem gave an excellent report on the activities of the ND Red Angus Association. The NDJRAA currently has a membership of 30. Activities included the “Yahoos and Buckaroos” Field Day held the Badlands Ministries Bible Camp in Medora ND, the NDJRAA State Show held at the ND State Fair and Rise Up Calls. Kacee also reported that the NDJRAA will be giving away more scholarships which include:

7.1.1 1-\$500 Scholarship to a High School Senior or College Freshman enrolled in a college or trade school.

7.1.2 1-\$1000 Scholarship to a High School Senior or College Freshman enrolled in a college or trade school.

7.1.3 1-\$500 Scholarship to a 2nd year + student enrolled in a college or trade school.

7.2 ND Junior Members Recognition/Achievement

-Kacee Wasem (Member of the 2024 FFA National 4th place parliamentary procedure team (Killdeer FFA))

-Reese Janikowski (Member of the 2024 FFA National 17th place livestock judging team (Bowman FFA))

-Jett Ouradnik (Member of the 2024 FFA National 17th place livestock judging team (Bowman FFA))

-Jaimie Geyer (Member of College livestock judging team)

-Colbie Furstenu (Reserve Champion Supreme Female-ND State Fair Open Show)

7.3 ND Junior Red Angus will celebrate its 30th anniversary in 2025.

8.0 Committee Reports (Standing and Special)

8.1 Red Select Sale Committee: Ryan Clementson Reported.

8.1.1 Sale credit drawings were held at the 2024 National RAAA Convention (2-\$500 drawings) and at the 2024 ND Stockmen’s Convention (1-\$500 drawing).

8.1.2 The 2024 ND Red Select Sale has a nice offering.

8.1.3 A sincere “Thank You” was given to Kenny Forster, Forster Red Angus for their outstanding donation of the 2024 Donation Heifer.

8.1.4 Discussion was held on the commission costs of the sale. It was stated that Kist will not change their commission rate.

8.2 FCCP/Pro Cow Sale Committee: Sam Twedt Reported.

8.2.1 FCCP/Red Influence Sales in ND:

Rugby Livestock, Rugby ND: Sale was in November and another scheduled for January 2025.

Lake Region Livestock, Devils Lake, ND:

Stockman’s Livestock, Dickinson ND: Hosted a successful Red Influence Sale in October with over 1500 head of Reds consigned. The Reds were competitive price wise with the black hides.

Lemmon Livestock, Lemmon SD: The barn is under new ownership but hosted a Red influence sale in October. The new owner, Rowdy Benson, asked RAAA Marketing Specialist, Rachel Oliver about Red Angus marketing programs and is excited about the breed.

Sidney Livestock, Sidney MT: Hosted a successful Red Influence Sale.

8.2.2 The NDRAA board made posters for sale barn’s that say: “Red Angus is Angus”.

8.2.3 NDRAA directories will be put into the sale barns by local members.

8.2.4 Rachel Oliver mentioned that the marketing team needs the support of the seed stock producers and the ND Red Angus Association with sales. Commercial producers need to see that the seedstock producers support them.

8.3 Advertising & Promotions Committee: Annette Steffan/Sam Twedt Reported.

8.3.1 Website: Annette reported that the website is up. The web address is ndredangus.org. The new directory will be posted on the website. Membership lists will be updated after the 2024 Annual Meeting. The

banquet RSVP has been very successful with about 80% of the RSVP's coming through the website. Analytics' were just ordered for the website to see who was looking at it so there was no report on numbers of people going to the website.

- 8.3.2 Facebook: The NDRAA Facebook page has been successful under the management of Tracey Koester and is up over 9000+ hits.
- 8.3.3 Prorated Advertising: the cost-share on Prorated Advertising is \$350/year. Prorated Advertiser's will have their sales featured on the NDRAA Facebook page as a bonus. Ranch logos and sale dates should be sent to Tracey Koester or Annette Steffan to be used. It is important that members complete the membership form completely so that we have this information. In addition, prorated advertisers can have a direct link to their website/Facebook on the NDRAA website...this is being worked on.
- 8.3.4 Photo Contest: Sam Twedt reported that a photo contest was held with Tracey Koester organizing and conducting the photo contest. The submitted photos will be used on social media, ads etc. The winners will be announced at the banquet. Cash prizes of
 - 1st: \$100 (Annette Steffan, Belfield ND)
 - 2nd: \$75 (Madri Blom, Vida MT)
 - 3rd: \$50 (Maggie Lundberg, Killdeer ND)
- 8.4 Fundraising Committee: Ben Lodoen Reported.
 - 8.4.1 Donation Heifer Raffle: There will be an auction for raffle tickets at the banquet and before the 2024 ND Red Select Sale. No raffle tickets will be handed out. There is a copy of a raffle ticket on display by the registration table. The buyers will be recorded on a sheet of paper and entered on an Excel file. Ben Lodoen and Chuck Steffan will be the recorders. A randomizer will be used to select the winning ticket.
 - 8.4.2 Buyer Incentive for Donation Heifer Raffle tickets: The first bid winner will receive 20 additional tickets. The second bid winner will receive 10 additional tickets. Juniors that are present at the banquet will have their names put in a drawing, the winner will receive 5 chances for the donation heifer raffle.
 - 8.4.3 Donation Heifer Donor Announcement:
 - 2025 Wasem Red Angus
 - 2026
- 8.5 National/Regional/State Events Committee: Rick Rohrich reported.
 - 8.5.1 RAAA Great Plains Director Stephanie Jung reported on the activities of the Red Angus Association of America.
 - 8.5.2 Tom Brink, CEO Red Angus Association of America gave a report on the state of the RAAA. He also answered questions that the membership had.
 - 8.5.3 Upcoming Events
 - ND Junior Red Angus Field Day, Badlands Ministries Bible Camp, Medora ND: May 31, 2025
 - Red Angus Youth Expo, Springfield, MO: June 8-13, 2025
 - NDJRAA State Show and Futurity, ND State Fair, Minot, ND: July 22, 2025
 - National Red Angus Association Convention, Loveland, CO: September 9-12, 2025
 - ND Red Angus Association, Annual meeting, Banquet, Bismarck ND: December 12, 2025
 - ND Red Angus Association, ND Red Select Sale, Kist Livestock, Mandan, ND: December 13, 2025
- 8.6 Membership Committee: Bryan Ressler Reported.
 - 8.6.1 Bryan Ressler reported that four Honorary Lifetime Members would be recognized at the banquet. The Honorary Lifetime members being recognized are Sally Forster, Karen Messmer, Bill Whitmore, Carl Frisinger. Karen Messmer was not able to be at the banquet, so Bryan presented her with a jacket and an award.
- 8.7 Bylaws Committee: Annette Steffan Reported.
 - 8.7.1 No Report

- 8.8 ND Stockman's Association Purebred Council (Karissa Daws/Klay Olind-NDRAA Representatives to NDSA Purebred Council). Sam Twedt Reported.
8.8.1 No Report
- 9.0 Old Business
- 9.1 60th Anniversary Committee: Annette Steffan Reported.
9.1.1 Annette reported that the video will be shown at the banquet. She said that there are about 200 hours of interviews. Not everyone will be in the video because of the time limit; however, there will be short reels. There will be nothing on the Juniors in this video so the next video will focus on Juniors. There have been no less than 3000 hours put into the video project thus far. Annette reported that the project grew once it had realized the potential for marketing.
- 10.0 New Business
- 10.1 Speaker: Rachel Oliver, RAAA Marketing Team
10.1.1 Rachel presented information on EID tag requirements. She reported that a tattoo can be replaced by a freeze brand or EID tag. Rachel also reported that Red Angus EID tags are cheaper than others and that the process is simple to be approved. She also said that concerns about people being able to track what you do are false. The tag follows the animal. Data collected from the tag is important to the RAAA because performance data etc. can be collected through the life cycle of the animal.
10.1.2 Tom Brink reported that although tattooing isn't required any more, parentage and DNA is required for show animals.
- 11.0 Elections of Officers and Directors: Scott Kueffler, Nominating Committee Chair
- 11.1 President: Sam Twedt asked for nominations. Scott Kueffler, Nominating Committee Chair recommended Bryan Ressler for President.
Motion: Mark Barenthsen moved that nominations cease, and that Bryan Ressler elected to President by unanimous acclamation.
Second: Steve Koester
Action: Bryan Ressler, elected President by unanimous acclamation.
- 11.2 Vice President: Sam Twedt asked for nominations. Scott Kueffler, Nominating Committee Chair recommended Ben Lodoen for Vice President.
Motion: Chuck Steffan moved that nominations cease, and that Ben Lodoen elected to Vice President by unanimous acclamation.
Second: Steve Koester
Action: Ben Lodoen, elected Vice President by unanimous acclamation.
- 11.3 Director (1st Term Expires January 2028)
11.4 Director (1st Term Expires January 2028)
Sam Twedt asked for nominations. Scott Kueffler, Nominating Committee Chair recommended Max Robison and Blake Wold for the Director positions.
Motion: Robert Campbell moved that nominations cease, and that Max Robison and Blake Wold be elected to the Director positions by unanimous acclamation.
Second: Steve Koester
Action: Director Max Robison, elected Director (1st Term Expires January 2029) by unanimous acclamation.
Director Blake Wold, elected Director (1st Term Expires January 2029) by unanimous acclamation.
- 11.5 President Sam Twedt presented Immediate Past President, Scott Kueffler with a jacket and a small gift in appreciation for his work to the ND Red Angus Association.
- 11.6 President Sam Twedt presented retiring Director, Chris Wasem with a jacket and a small gift in appreciation for his work to the ND Red Angus Association.
- 12.0 Announcement of 2025-2026 Board of Directors
- 12.1 President: Bryan Ressler (1st Term Expires January 2028)
Vice President: Ben Lodoen (1st Term Expires January 2028)
Co-Secretary Treasurer: Annette Steffan (Term Expires January 2026)

Co-Secretary Treasurer: Chuck Steffan (Term Expires January 2026)

Director: Ryan Clemetson (2nd Term Expires January 2026)

Director: Rick Rohrick (1st Term Expires January 2027)

Director: Max Robison (1st Term Expires January 2029)

Director: Blake Wold (1st Term Expires January 2029)

12.0 Announcements: Sam Twedt

12.1 Banquet Room Location-Lambourn Room upstairs in Convention Center

12.2 Photos of 2025 NDRAA Board and NDJRAA Board, will be taken, if possible, prior to the banquet. Award winners, County Buckle winners will be taken during the banquet or right after. Sara Lee is the photographer.

12.3 The NDJRAA Silent Auction will be held in the banquet room and at Kist Livestock. Silent Auction and Semen Sale items are to be paid to the Juniors.

12.4 There will be donation heifer raffle tickets auctioned off at the end of the banquet as well as prior to the ND Red Select Sale.

13.0 Next Annual Meeting: December 12, 2025
30th Anniversary of the ND Junior Red Angus Association
1:00 PM cst
Bismarck Hotel and Convention Center
Bismarck ND

14.0 Adjournment

14.1 Motion: Carl Olson moved to adjourn the 2024 ND Red Angus Association Annual Meeting.

Second: Steve Koester

Action: Meeting adjourned at 4:00 pm CST.

Respectfully submitted by direction of the ND Red Angus Board of Directors,

Annette Steffan

Annette Steffan
Co-Secretary/Treasurer
ND Red Angus Association