

North Dakota Red Angus Association

October 30, 2024

8:30 PM CST

Board of Directors Meeting

Via Zoom

MINUTES

1.0 Roll Call: Sam Twedt, Bryan Ressler, Scott Kueffler, Chuck Steffan, Annette Steffan, Chris Wasem, Ryan Clementson, Ben Lodoen, Rick Rohrich

2.0 Called to order by President Sam Twedt at 8:33 PM cst

3.0 Secretary Report (Annette Steffan)

3.1.1 Minutes from October 9, 2024, NDRAA Board Meeting held via Zoom.

Corrections:

Motion: Rick Rohrich moved to approve October 9, 2024 NDRAA Board Meeting minutes.

Second: Ryan Clementson

Action: Minutes of the October 9, 2024 NDRAA Board meeting approved.

3.1.2 Duties of the Secretary and list of what Annette does. Annette forgot to do this.

4.0 Treasurer Report (Annette Steffan presented)

4.1.1 Detailed Balance Sheet (See attached):

Total Expenses (FISCAL YEAR TO DATE)	\$109,396.16	(\$43,884.05 Red Select)
Total Income (FISCAL YEAR TO DATE)	\$102,278.60	(\$42,654.05 Red Select)
Net Income (FISCAL YEAR TO DATE)	\$-7117.56	

Directory-Premium Pages Income collected to date: \$ 11,900.00

Directory-Premium Pages (AUCTIONED \$13,600): **\$1700**

Koester Red Angus (Pg 1): \$1700

Total Directory Projected Income: \$26,000

60th Anniversary Sponsorship: See Attachment

Projected Income: \$20,800

Collected to date:

CD at Dakota Community Bank: \$ 11,058.68

Checking Account Balance: \$ 23,076.75

Total cash position: \$ 34,135.43

Motion: Chris Wasem moved to approve the treasurer's report.

Second: Ben Lodoen

Action: Treasurer's report approved.

4.1.2 Budget: Chuck Steffan gave a review of the budget to date.

4.1.3 ND Junior Red Angus Association (Annette Steffan):

Income: \$ 40,239.99

Expenses: \$ 46,799.55

Net Income: \$-6557.56

Checking Account Balance: \$ 15,256.30 (October 28, 2024) \$

Motion: Scott Kueffler moved to accept the NDJRAA financial report.

Second: Bryan Ressler

Action: NDJRAA financial report approved.

4.1.4 Taxes (Chuck Steffan): Galleon Financial, Larry Robinson CPA is still working on the Taxes.

5.0 Standing Committee Reports

5.1.1 **By-Laws Committee.** (Bryan Ressler)

5.1.1a Members

1. Bryan Ressler (Vice President) Chair
2. Annette Steffan (Secretary/Treasurer)
3. Robert Campbell (Past President)
4. Kenny Forster (Past President)
5. Marc Schrieffer (Member at Large)

5.1.1b Annette Steffan suggested that a possible amendment to the By-Laws

Article III: Section 4: 4a The ~~Secretary/Treasurer~~ **Red Select Sale Management under the discretion of the NDRAA Secretary** shall disperse buyer information to sellers in NDRAA female or bull sales so that sellers may transfer animals to new owners.

Reason: It is impossible to get the addresses from Kist. This should be part of sale management responsibilities.

5.1.2 **Nominating Committee.** (Scott Kueffler)

5.1.2a Members: Sam Twedt will get members assigned.

1. Scott Kueffer (Immediate Past President) Chair
2. Mark Barenthsen
3. Robert Campbell

5.1.2b Nominating forms

1. Officers/Directors (Need to get nominations ready)
 - President **(term expires January 2028)**
 - Vice President **(term expires January 2028)**
 - Director: Chris Wasem **Not Interested in running again (term expires January 2028)**
 - Director: Ben Lodoen **Will run again for a second term (term expires January 2028)**
2. Annette will get ballots made
3. Honorary Membership
 - a. Carl Frisinger
 - b. Sally Forster
 - c. Bill Whitmore
4. Annette will email or send awards forms to Nomination Committee Chair, Scott Kueffler.

5.1.3 ND Junior Red Angus Association. (Annette Steffan)

5.1.3a County Buckle Winners

1. Annette will be sending out letters to the winners with information on the banquet.
2. Complimentary banquet tickets given: Winner-1 (NDJRAA), Parents/Guardian-2 (NDRAA)

5.1.3b Mentor (Helga Award) is selected

5.1.3c Rise Up Award is selected

5.1.3d Jr Top Hand/Sr Top Hand/Scholarships due Nov 1. Committee to judge applications has been set up.

5.1.3e 2025 Campaign Sponsor letters have been sent out.

5.1.3f Juniors will be hosting a silent auction during the banquet and prior to the sale.

5.1.3g NDRAA will put a silent auction item into the Junior Silent Auction. Sam Twedt will take care of getting the silent auction item.

5.1.4 Red Select Sale Committee. (Ryan Clemetson)

5.1.4a Members

1. Scott Kueffler (Immediate Past President)
2. Ryan Clemetson (NDRAA Board Member) Chair
3. Kaden Rohrich (Member at Large)

5.1.4b Sale Management: Jeff Thomas was not able to be present at this meeting. He will be invited to the next meeting.

5.1.4c Need to know who will be checking in...try to have this lined up by the next meeting.

5.1.4d Videos/Pictures on website.

1. There needs to be a link to DVAuction on website.
2. What is the plans for the video's.

5.1.4e Heifer Grant Program

1. Applications are Due November 1, 2024
2. 1 applicant so far
 - a. Amy Wanous (Pending membership paid to NDJRAA)

5.1.4f. Reminder that all members participating in the ND Red Select Sale must have their \$100 membership dues paid.

1. Annual meeting participation: A general rule has been that these members attend and participate in the annual meeting.

5.1.5 FCCP (Feeder Calf Certification Program) Sale Committee.

5.1.5a Members

1. Sam Twedt (President) Chair
2. Ben Lodoen (Board Member)
3. Max Robison (Member at Large)
4. Doug McGee (Member at Large)
5. Larry Lundberg (Member at Large)

5.1.5b Promoting Red Angus Influence Sales

1. Annette has pens and posters for red influence sales. Pens were delivered to Bowman Livestock Marketing and Stockman's Livestock.
2. There will be a red influence sale at Stockman's Livestock, October 31, 2024. Annette will get pens to the barn. Rachel Oliver will be present. Chuck Steffan and Chris Wasem will be at Stockman's Livestock at some point during the sale.
3. Ads are out on feeder calf sales in NDSA and posted on website
4. Annette will send pens and posters (once completed) out to the FCCP committee members to get them to the sale barns. Scott Kueffler will deliver to Sidney Livestock. Sam Twedt and Ryan Clemetson will deliver to Rugby and Devils Lake.

5.1.5c EID tags

1. Rachel Oliver and Tom Brink will talk at the annual meeting about the Red Angus EID tags.

5.1.6 Advertising & Promotion Committee. (Annette Steffan)

5.1.6a Members

1. Annette Steffan (Secretary) Chair
2. Rich Rohrich (Board Member)
3. Tracey Koester (Member at Large)

5.1.6b North Dakota Stockman Association 2025 Proposal

1. 2025 Proposal (Still waiting on that)
2. Story for NDSA "Red Angus Weekend" is done and will be in the November issue

5.1.6c Website ndredangus.org

1. Feeder calf sale ad is on the home page and links to the "Why Red Angus" page
2. ND Red Select ad is on the home page and links to the "Events" page. Once the catalog is done the picture will link to DV Auction

5.1.6d Facebook page

1. Tracey is working on the 2025 Year proposal
2. Started to feature ND Red Select Sale

5.1.6e Sale barn Posters

1. Will be printed and sent out to FCCP Committee members.

5.1.7 Fundraising Committee. (Ben Lodoen)

5.1.7a Members

1. Chuck Steffan (Secretary/Treasurer)
2. Ben Lodoen (Board Member) Chair
3. (Member at Large) Sam will contact

5.1.7b Donation Heifer Raffle

- 5.1.7b.1 Chuck has applied for and received a raffle permit from the Mandan Police Department. The application was for a local permitted: raffle ticket. Chuck will build a printed raffle ticket. The raffle tickets will be auctioned off at the banquet and prior to the ND Red Select Sale. The winning ticket will be drawn by a computer randomizer. Chuck Steffan and Ben Lodoen will keep track of ticket purchasers.

5.1.7c Directory/Sponsorships

5.1.7c.1 Tracey is working on the directory

5.1.7c.2 Sponsor List was reviewed.

5.1.8 **National/Regional/State Events Committee.** (Chris Wasem)

5.1.8a Members

1. Chris Wasem (Board Member) Chair
2. Annette Steffan/Shaye Koester/Sara Lee (NDJRAA Advisor)
3. Steve Koester (Member at Large)

5.1.8b Events

*NDJRAA Field Day (2025): Saturday, May 31, 2025, Badland's Ministries, Medora ND

*JRA Show "Red Carpet Red" June 9 – 13, 2025

*ND State Fair (NDJRAA STATE SHOW): Tuesday, July 22, 2025

*National Convention: September 10-12, 2025, Loveland CO

*ND Stockman's Convention: September 17-19, 2025, Bismarck ND

*NDRAA start of new fiscal year, November 1, 2024

*ND Red Angus Association 60th Anniversary Meeting & Banquet: Friday, December 13, 2024. Bismarck Hotel and Convention Center, Bismarck, ND.

*ND Red Select Sale; Saturday, December 14, 2024. Kist Livestock, Mandan, ND.

5.1.9 **Membership Committee.**

The Membership Committee is charged with new membership, maintaining a current membership list, and assisting the Secretary/Treasurer in collection of dues and/or membership information. The Membership Committee will consist of a board member (who will be committee chair), and two members at large.

1. Annette or Chuck Steffan (Co-Secretary/Treasurer)
2. Bryan Ressler (Board Member) Chair
3. (Member at Large) Sam will appoint
4. (Member at Large) Sam will appoint

5.1.9a Annette sent membership forms with meeting notice

5.1.9b New/Renewed Memberships: none

5.1.10 **Special Committee: 60th Anniversary Committee**

1. Annette Steffan (Board)
2. Jolyn Wasem (Member at Large) Co-Chair
3. Jodi Schriefer (Member at Large) Co-Chair (Video)
4. Rylee Lodoen (Member at Large)
5. Kenny Forster (Member at Large) Video
6. Troy Presser (Member at Large) Video
7. Robert Campbell (Member at Large) Video

5.1.10a Video Project

1. Transcribing is still in process. The next step is putting the story together. Will be making arrangements with Kyle Gilchrist to narrate.

5.1.10b Jackets

6.0 Old Business:

6.1 Annual Meeting

6.1.1a Annual Meeting Notice includes:

1. Letter of 30 day notice
2. Membership Renewal
3. Heifer Grant and Incentive Information
4. Minutes of 2023 Annual Meeting
5. Agenda

6.1.1b Other items for Annual Meeting

1. Officer Election ballots
2. Evaluation Forms: There will be a compiled result available. Annette will also have new forms for them to return.
3. Information will be sent to Craig Bieber/Tom Brink/Rachel Oliver
4. It was noted that all sale consigners are expected to be at the Annual Meeting. This is something that should not be taken advantage of.
5. 2023-2024 Fiscal Year Financial Report
6. 2024-2025 Fiscal Year Budget

6.2 Annual Banquet

6.2.1a Menu

1. Adults: Plated Prime Rib (cost is \$46.75) charge \$50.00
2. Children: Chicken nuggets/fries \$15.00

6.2.1b Invitations

1. Invitations with RSVP are being made. There will be a QR code on the mailed RSVP which will link to the website online RSVP.
2. RSVP can be done through the website
3. Extra People to send invitations to and possible complimentary tickets
Tom Brink (Speaker) Complimentary 2 (NDRAA)
Rachel Oliver (Speaker) Complimentary 2 (NDRAA)
County Buckle Winners Complimentary possible 48 (1 complimentary ticket per buckle winner paid through the Junior Campaign Sponsor.
Parents and Guardians-2 tickets are paid by NDRAA)
Sponsors Complimentary (NDRAA)
Honorary Lifetime Members Complimentary 6 or more possible
Founders Award Complimentary 2 (NDRAA)
Commercial Cattleman Complimentary 2 (NDRAA)
Young Producer Award Complimentary 2 (NDRAA)
Service Award Complimentary 2 (NDRAA)
ND Red Angus Queen 3 (NDRAA)
Mentor Award Complimentary 2 (Jrs pay for)
Rise Up Award Complimentary 2 (Jrs pay for)
Junior Officers & Advisors Complimentary 7 (Jrs pay for)

6.2.1c Banquet Program. Annette will get a banquet program ready.

6.2.1d Budget for Decorations. No decision made on budget. Annette will see what she has for decoration.

7.0 New Business

7.1 2025 ND Red Select Sale: Suggestion was made to start the sale at noon. Possibly bring this up at the Annual Meeting.

8.0 Next Meeting Date: Wednesday, November 13, 2024

Time: 7:30 PM cst

Location: Via Zoom

9.0 Adjourn

Motion: Scott Kueffler moved to adjourn.

Second: Chris Wasem

Action: Meeting adjourned at 10:19 PM cst

Respectfully Submitted

Annette Steffan

Annette Steffan

Co Secretary/Treasurer

ND Red Angus Association