

North Dakota Red Angus Association

October 11, 2023

Board of Directors Meeting

8:00 PM CST

Zoom Conference Call

MINUTES

1.0 Roll Call: Sam Twedt, Bryan Ressler, Scott Kueffler, Chuck Steffan, Annette Steffan, Chris Wasem, Ryan Clementson, Ben Lodoen, Rick Rohrich

2.0 Meeting call to order by President Sam Twedt at 8:15 PM CST

The Sale Committee Report Moved Here See Sale Committee Report

3.0 Secretary Report by Annette Steffan.

3.1a Minutes from September 25, 2023, NDRAA Board Meeting

Corrections: None

Motion: Ben Lodoen moved to approve the minutes of the September 25, 2023, Board Meeting.

Second: Rick Rohrich

Action: Minutes accepted

3.1b 2022 Annual Meeting Minutes review for any additions or corrections.

4.0 Treasurer Report by Annette Steffan.

4.1 IRS tax information: Chuck Steffan had no report.

4.2 CD at Dakota Community Bank:

Balance: \$10,712.28 as of 02/11/2023. The CD automatically renews for a term of 9 months with a new maturity date of 11/11/2023.

4.3 Treasurer Report

(See attached NDRAA Detailed Balance Sheet November 1, 2022 to October 5, 2023)

(See attached NDRAA Transaction Detail by Account November 1, 2022 to October 5, 2023)

4.3a Annette is using QuickBooks for banking records. Transactions for Fiscal Year November 1, 2021, to October 31, 2022, have been entered to the best of ability. Statements have been reconciled for that year.

4.3b Transactions for Fiscal Year November 1, 2022, to present have been entered to the best of ability. Statements to present have been reconciled. See Attached Transaction Detail and Balance Sheet.

4.3c Chuck Steffan wants to review the Treasurer's report in more depth as he did not have time to review the discrepancies. Annette Steffan stated that the balance sheet was out in adequate time to review, and that Chuck needs to review before the next meeting.

Motion from September 25, 2023, NDRAA Board of Directors Meeting

Motion: Chris Wasem moved to table the treasurer report.

Second: Ben Lodoen

Action: Treasurer’s report tabled for the next meeting.

Motion: The motion to take from the table the treasurer’s report failed.

Second:

Action: The motion to table the treasurer’s report is still on the table and will be brought up at the next meeting.

4.4d	Checking Balance as of October 5, 2023:	\$44,709.71
	CD Balance:	\$10,712.28
	Total Assets:	\$55,746.82

4.5 NDJRAA Detailed Balance Sheet (See Attached)

Checking Balance: \$ 21,717.86

Motion: Chris Wasem moved to accept the October 6, 2023, NDJRAA Financial report.

Second: Rick Rohrich

Action: Motion Passed

5.0 Standing Committee Reports:

5.1 **NDJRAA Portfolio: Annette Steffan**

5.1a 2023 Annual Meeting/Banquet/Sale

Juniors will be giving out the following awards at Banquet:

Senior Scholarship (\$500)

Junior Top Hand Award (Carved Leather Binder + \$250)

Senior Top Hand Award (Carved Leather Binder + \$500)

Rise Up Award

Mentor “Belga” Award

Juniors will be presenting a slide show on their activities from the 2023 year.

Juniors will hold a Silent Auction during social & banquet and until 10:30 am on Saturday. They will announce the winners and deliver items to new owners. Juniors will collect the money.

Juniors will hold a Donation Semen Sale. The sale will be broadcast over DV Auction.

Juniors will collect and invoice money. Last year a couple of people paid the NDRAA for silent auction and semen sale so we will have to watch that. A note should be made in the catalog on where and how to pay for these items.

Juniors will hold a quiz bowl entitled “Are You Smarter Than A Junior”. Round 1 will be held during the social and round 2 and the final round after the banquet program. The teams will consist of adults and junior members. Juniors will be contacting adults to be on teams. The juniors will put up the prize money. 1st Place Team (\$200), 2nd Place Team (\$100).

Campaign Sponsor Fundraiser: A letter and campaign sponsor form has been sent out to the NDRAA membership.

Membership: Membership dues reminders will be sent out to members. National JRA membership dues have been paid for 2023 year.
Upcoming Events include Rise Up call, 2024 Yahoo's & Buckaroos Field Day, NDJRAA State Show and Futurity.

5.1b NDRAA Silent Auction Items for the 2023 NDJRAA Silent Auction

Motion: Chris Wasem moved that the NDRAA get a boy item and a girl item for the 2023 NDJRAA Silent Auction and have a budget of \$100 to spend for the items.

Second: Ben Lodoen

Action: Motion Passed. Sam Twedt will get the items.

5.2 **By-Laws Portfolio: Bryan Ressler & Annette Steffan**

5.2a No report.

5.3 **National/Regional/State Events Portfolio: Chris Wasem & Rick Rohrich**

5.3a ND Stockman's Convention: September 28-30, 2023, Watford City ND

Booth: Annette set the booth up in Watford City. Bryan Ressler took care of it and did the drawing. Drawing: 1 (one) \$500 credit towards ND Red Select Sale. 14 people signed up for the drawing. Bryan will send the names and addresses to Annette. Bryan will contact the winner and get the certificate to him.

Winner: Kevin Larsen
Willow City, ND

5.4 **FCCP Sales Portfolio: Sam Twedt**

5.4a Rachel Oliver sent a list of FCCP Sales held in ND and the surrounding areas. The North Dakota FCCP Sales are:

Bowman Livestock, Bowman ND:	October 16, 2023 (Max Robison/Doug McGee NDRAA Reps)
Bowman Livestock, Bowman ND:	November 6, 2023 (Chris Wasem NDRAA Rep)
Rugby Livestock, Rugby ND:	November 27, 2023
Lake Region Livestock, Devils Lake ND:	November 28, 2023
Rugby Livestock, Rugby ND:	February 19, 2023

5.4b Representation: Chris Wasem stated that Seth Weishaar (Auctioneer at Bowman) called him and asked if there could be representation from the NDRAA at the sales. Chris will talk to Max Robison or Doug McGee to be the NDRAA Reps at the October 16 Sale).

5.4c \$1000 FCCP Sale Barn Promotion Campaign: Discussion was held if this is an effective way to use the \$1000. After discussion, it is felt that we should ask the barns and evaluate how it can be used and also be able to submit receipts for the Affiliated Grant Program. Sam will draft a letter explaining the program so that Rachel or Annette can send it to the sale barns.

5.5 **Sale Portfolio: Ryan Clementson & Scott Kueffler & Jeff Thomas**

5.5a Jeff Thomas Sale Management:

5.5b Catalog: Bryan will get a picture of the donation heifer to Annette around October 25, 2023.

Old photos: Some catalog covers from old sales are being scanned to use.

5.5c Junior Donation Semen Sale: Annette reported 16 bulls are donated. Question: should sell the semen by single straws on Pie Hollywood (5 straws were donated). Sam will call Travis Shafer to see if it matters to them as the donor. This is also the same situation for PIE Quarterback (3 straws donated). Sam will call Austin Berwald to see if it matters to them as the donor.

5.5d "Sale Consultant": Ryan confirmed that Kyle Gilchrist will be a sale Consultant and that the ND Red Select Sale is already listed on his website.

5.5e "Commentator": Ryan confirmed that Bryan McKenzie will serve as a block "Commentator" for a flat fee of \$1500. He has contacted Seth Weishaar (Auctioneer) and Jeff Thomas (Sale Management) and they are both okay with it.

Motion: Ben Lodoen moved to hire Bryan McKenzie as a block "Commentator" for the Red Select Sale at a flat fee of \$1500.

Second: Ryan Clemetson

Action: Motion Passed.

5.5f Cookies & Bars at barn: Kim Meyer from Simmentals takes care of this. Annette will contact her to make sure this is a go.

5.6 **Fundraising Portfolio: Ben Lodoen**

5.6a Donation Heifer Raffle: Ben Lodoen report that the permit is done and approved by the Mandan Police department. Discussion on procedure of the raffle was held. Ben will look at a randomizer app to do it verses using the split raffle tickets. There will be an auction at the banquet and at the sale. Ryan Clemetson had to step out of the meeting but will ask him to be the auctioneer. Ben will organize the ring men.

5.6b Directory Auction: There will be an auction for the Directory (2025-2026) at the banquet. Ryan Clemetson had to step out of the meeting but will ask him to be the auctioneer.
Question: Do we want a full color directory? Annette will ask Tracey to get a cost of full color and to give us advantages and disadvantages to doing full color. Will the premium actioned off pages be worth as much.

5.7 **Nomination Committee:** Bryan Ressler

5.7a If the Bylaws change, we may not have to have an election, but we need to look into how to handle the "election" properly and if the current board members would serve

one more year to make the rotation go properly. Question: Would the floor also be open to nominations?

5.7b Offices and Directors up for election:

President: Sam (would you serve 1 more year if By-laws pass)

Vice President: Bryan (would you serve 1 more year if By-laws pass)

Secretary/Treasurer: Chuck & Annette (would you serve 1 more year if By-laws pass-YES)

Director: Chris Wasem (would you serve 1 more year if By-laws pass-YES)

Director: Ryan Clementson (would you serve 1 more year if By-laws pass)

6.0 Old Business

6.1 Affiliated Grant Program:

6.1a Application for the 2023-2024 year will include the following.

-FCCP sale support advertising: Sam to draft a letter to sale barns.

-NDSA 4c 1 pg. Ads: Can submit February (Bull), March (Bull), April (Female), October (Feeder Calf), November (Feeder Calf).

6.2 Photo Contest:

6.2a Tracey has started the photo contest. The application is on the NDRAA Facebook page. Annette stated that we need photos!

6.3 Social Media

6.3a Website: Live date goal is November 1, 2023. Annette stated that we need about 30 beautiful photos' (horizontal photos, if possible, all seasons of the year) for the website. The writer has some Red Angus background, and the content is close to being done. Discussion was held to have a "flip" calendar on the website verses a "date" list. The calendar will be an additional fee.

Motion: Chuck Steffan moved to have the calendar included in the website.

Second: Scott Kueffler

Action: Motion Passed

6.3b Facebook: Upcoming Posts

Tracey will post some on Facebook. She has been given permission to post. Annette will ask Tracey if we can pay her to post. Sam mentioned that there has been more responses since Tracey posted.

6.4 County Buckle Program:

6.4a The 2023 buckle winners are (17 buckles):

Tana Lee, Overall Champion Female, Mountrail County

Avah Bullinger, Overall Reserve Champion Female, Mountrail County

Brooke Vachal, Overall Reserve Champion Market, Mountrail County

Colbie Furstenau, Overall Reserve Champion Female, Pembina County

Jamie Geyer, Grand Champion Bred and Owned Registered Female, ND State Fair At Large

Kadence Spickler, Reserve Champion Bred and Owned Registered Female, ND State Fair At Large

Kodi Bell, Grand Champion Bred & Owned Percentage Female, ND State Fair-At Large
Cale Bell, Reserve Champion Bred & Owned Percentage Female, ND State Fair-At Large
Kylee Rohrich, Overall Champion Bull, Kidder County
Kolden Rohrich, Overall Female, Kidder County
Tegan Lee, Overall Champion Female, ND State Fair At Large
Forrest Sears, Overall Champion Market, ND State Fair At Large
Taylor Joramo, Overall Champion Market, Nelson County
Ellie Dahners, Overall Supreme Market Beef, Grant County
Addison Dahners, Reserve Overall Market Beef, Grant County
Brayden Klym, Reserve Market Beef, Dunn County
Ava Larson, Champion Bull, Clearwater County, MN

7.0 New Business

7.1 Budget for 2024 Fiscal Year: (Chuck): The budget is about 90% done and will be ready at the next meeting.

7.2 Annual Meeting

7.2a Dues will be placed on the agenda as a topic of discussion.

7.2b Guest Speaker: Lindsay Upperman, PhD (Geneticist for RAAA) will speak on “EPD Blanking” at the annual meeting.

7.2c Guest Speaker: Rachel Oliver (RAAA Marketing Team) will give a report

7.2d National Report: Steph Jung, Craig Bieber. Annette will invite them to the annual meeting and banquet.

7.2d Notice of Annual Meeting: needs to be sent out no later than November 1, 2023.

Annette will be sending out the 2024 membership form that contains the meal count, membership information and prorated advertising information.

7.2e Facility: Annette has met with Bismarck Convention Center and has a block of rooms plus meeting rooms lined up. This information will be included in the Annual Meeting Notice.

7.2g NDRAA will pay for rooms and meals for Lindsay Upperman. Last year NDRAA paid the room for Tom Brink, Rachel Oliver, and Steph Jung (Great Plains Region Representative). We will check more into this.

Motion: Ben Lodoen moved that the NDRAA pay for room and meals for Lindsay Upperman during the events of North Dakota’s Red Angus weekend, December 8 and 9, 2023.

Second: Chuck Steffan

Action: Motion Passed

7.2h Review Annual Meeting Agenda: Annette presented the 2023 Annual Meeting Agenda for review and approval.

Motion: Chuck Steffan moved to approve the 2023 Annual Meeting Agenda.

Second: Chris Wasem

Action: Motion Passed

7.3 Annual Banquet

- 7.3a Meals: \$30 per meal and give 1 free ticket. Children \$12 per meal
Adult meal: Roast Beef, side salad & 3 dressings, potato, vegetable, house desert, rolls & butter, coffee & herbal teas.
Childrens Meal: Chicken Nuggets with ranch and fries.

7.4 Advertising

- 7.4a ND Stockman Magazine Proposal for 2024 year has not been received yet. This will be added to the agenda when received.

7.5 Promotion

- 7.5a ND Winter show Breed Show Sponsorship for the **Open/Pen** show premiums. For Red Angus premiums for Open Show and Pen Show (champions, reserves, and class payouts) \$1000. The association would get announced during all shows as a sponsor, have a banner in the ring all weekend, a full-page ad in our catalog (State Sale ad), logos being sent as “premium sponsor” with all Red Angus premium checks and option to have 2 meal tickets for the Cattlemen’s Ball. Also, would like to include a representative in the Red Angus backdrop photos (NDRAA Royalty)

Motion: Scott Kueffler moved to approve \$1000 ND Winter Show Breed Show Sponsorship for the Open/Pen show premiums.

Second: Bryan Ressler

Action: Motion Passed

- 7.5b Stipend for royalty. Discussion was held on some sort of stipend or compensation for NDRAA royalty to help pay for their gas or rooms. Ben will talk to the Winter Show to see if they have anything to help compensate for this. If NDRAA needs the royalty to be at an event, we need to make sure we take care of them. Also, we need to make producers aware that if they request royalty for their sales, they need to pay them a stipend to at least pay for their fuel.

- 7.6 Secretary Stipend for 2023. Discussion was held on what to pay the Secretary for 2023. Last year the Secretary received \$2500. Discussion was brought up about how much the secretary has done and the amount of time it is taking. The board members will think about this, and action will be taken at the next meeting.

8.0 Other Business

- 8.1 60th Anniversary Committee: Annette Steffan
Jolyn Wasem
Riley Lodoen
Whitney Wold
Tiffany Furstenau
- 8.2 Jackets/Vests: The committee is looking at getting 60th Anniversary Jackets/Vests and to have examples at the 2023 Annual Meeting. Then people can order their jackets/vest there. There maybe be a few for sale at the meeting.

9.0 Next Meeting Date: October 25, 2023
8:00 PM CST
Zoom

10.0 Adjourn
Motion: Scott Kueffler moved to adjourn the meeting.
Second: Ben Lodoen
Action: Meeting adjourned at 11:20 PM CST

Respectfully submitted:

Annette Steffan
Co-Secretary/Treasurer
ND Red Angus Association

Attached: NDRAA Detailed Balance Sheet (November 1, 2022 to October 5, 2023)
NDJRAA Detailed Balance Sheet (November 1, 2022 to October 5, 2023)
2022 Annual Meeting Minutes