

North Dakota Red Angus Association
December 7, 2023
Board of Directors Meeting
8:00 PM CST
Bismarck Hotel
Conference Room 3130

MINUTES

- 1.0 Roll Call: Sam Twedt, Bryan Ressler, ~~Scott Kueffler~~, Chuck Steffan, Annette Steffan, ~~Chris Wasem~~, Ryan Clementson, Ben Lodoen, Rick Rohrich
Guests:
- 2.0 Call Meeting to order by President Sam Twedt at 7:15 PM CST.

(Jeff Thomas was not available to report (typically this is where the Sale Report would be)).
- 3.0 Secretary Report (Annette Steffan)
 - 3.1a Minutes from November 29, 2023, NDRAA Board Meeting
Corrections:
Motion: Chuck Steffan moved to approve the minutes of the November 29, 2023, Board Meeting minutes.
Second: Ben Lodoen
Action: Minutes of the November 29, 2023, NDRAA Board Meeting approved.
- 4.0 Treasurer Report (Chuck Steffan)
 - 4.1 CD at Dakota Community Bank:
Chuck and Annette Steffan have signed and updated the signature cards and information for the CD. The CD would have had to be taken out during the grace period prior to the maturity date of 11/11/2023. The statements for the CD were still being sent to Emmy Huber, so it was not known what the grace period was. The notices will now be sent to Annette, who is listed as the primary contact. A penalty of one month's interest would have been charged. Therefore, Chuck and Annette did not take the CD out of Dakota Community Bank. It is currently gaining at 4.5% interest, which is a good rate.

Motion: Rick Rohrich moved to approve keeping the CD at Dakota Community Bank until the next maturity date, at which time the decision to move it will be reviewed.
Second: Ryan Clemetson
Action: Motion carried.
 - 4.2 Budget: See Attached Budget
 - 4.3 ND Junior Red Angus Association: See Attached Budget and Financial Sheet
- 5.0 New Business:
 - 5.1 2023 ND Red Select Sale (Ryan Clemetson)

5.1.1 Discussion: The sale commission will probably be at least 15%. There are less live lots which affects how much commission the consigners have to pay. The 2023 Red Select Sale offering is (no outs):

1. Donation Heifer (Donated by Ressler Land & Cattle) - 1
2. Pick of the 2023 Open Replacement Heifers – 1
3. Pick of Herd Flush – 1
4. Embryo Packages – 8
5. Pregnant Recipient Cow – 1
6. Bred Heifers – 13
7. Open Heifer – 23
8. Semen Lots – 20 (Dahlke Rockerfeller was omitted from the catalog)

Discussion was held on what the NDRAA will pay for on the sale. There was also discussion on where to cut costs. The approximate costs for the catalog, postage and printing are \$5,608.68. The known total expenses presented by Jeff Thomas are \$20,843.00. The unknown costs are the auctioneer %, Kist Livestock %, Thomas Livestock %, Kyle Gilchrist's 5% and ½ of the sale day lunch.

Motion: Ryan Clemetson moved that the NDRAA pay for the catalog, postage, and printing with the nomination fees to go toward the catalog, postage, and printing. (approximate for these costs are \$5,608.68)

Second: Ben Lodoen

Action: Motion Carried.

5.1.2 Red Select Sale Review & Evaluation. Everyone should keep in mind questions to ask on an evaluation that can be sent out to the membership. Discussion on ideas for the sale will be at the January meeting.

5.2 2023 Annual Meeting

5.2.1 Annual Meeting Detailed Agenda Review: Chuck will add agenda item 11.4 concerning changing the tax status from a 501c3 to a 501c6.

5.2.2 Bylaws-Attorney will be on call to answer questions.

5.2.3 Annual Meeting Location: Ballroom area

5.2.4 Election Procedure Plan

Bylaws approval will require a 2/3 majority vote of memberships present and will be conducted with paper ballot. Bryan Ressler will coordinate the ballots for the vote. One vote per membership. Annette Steffan will read the roll and the voting member

will stand and receive the ballot. Bryan Ressler, Robert Campbell and 2 members at large (appointed by Sam) will count the ballots. The two members at large should include the opposition.

Election of Officers: If there is an election, Bryan Ressler will nominate the current officers to serve on more year:

Sam Twedt-President
Bryan Ressler-Vice President
Annette Steffan-Co Secretary/Treasurer
Chuck Steffan-Co Secretary/Treasurer
Ben Lodoen-Director
Chris Wasem-Director

5.3 2023 Banquet

5.3.1 Banquet Location: Lower Level (Missouri Ballroom) where the Simmentals used to be.

5.3.2 Banquet Detailed Program: Annette has prepared outline in a binder.

5.3.3 Directory Auction: Ben will direct the Auction.

5.3.3a Auctioneer (Kyle Gilchrist & Ryan Clemetson)

5.3.3b Tracey Koester gave the board the projected costs for the Directory. There is a difference of \$503 between B/W and 4c. As stated in an approved prior board motion the directory will be 4c.

5.3.3c Discussion was held on whether having a map as the center pages in the directory is an effective use of space. It was decided to sell the center pages. It will be a choice lot during the auction...if the winning bid wanted the center pages they would pay 2x the money (for 2 pages).

5.3.4 Donation Heifer Raffle

5.34a Auctioneer (Ryan Clemetson & Kyle Gilchrist)

5.34b Procedure: A randomizer will be used to pick the winning ticket. (Ben & Chuck)

6.0 Other Business

6.1 NDSA 2024 Allied Industries Proposal

Motion: Bryan Ressler moved to approve the 2024 NDSA Allied Industries Proposal for a total investment of \$12,065.00.

Second: Rick Rohrich

Action: 2024 NDSA Allied Industries proposal accepted.

7.0 Next Meeting Date:

7.1 Next Meeting: January 4, 2024
Zoom Meeting
Time: 7:30 pm CST

10.0 Adjourn

Motion: Ben Lodoen moved to adjourn the meeting.

Second: Rick Rohrich

Action: Meeting adjourned at 10:20 PM CST.

Respectfully submitted,

Annette Steffan

Annette Steffan
Co-Secretary/Treasurer
ND Red Angus Association

Attached: NDRAA 2023 Fiscal Year Financial Statements & Budget
NDJRAA 2023 Fiscal Year Financial Statements & Budget
November 29, 2023, NDRAA Board Minutes
NDSA 2024 Affiliated Proposal
Directory Projections
ND Red Select Sale Comparison